



**WE ARE
HIRING
VACANCY**

Vacancy: **BMG - Fluid Tech 2900**, Cape Town South Africa

Product Support Officer: M4097

Closing Date: 15 March 2024



Purpose:

To take enquiries from customers, both internal and external and expedite these to the benefit of the branch and the Group.

Functions

- Effective and efficient customer contact extracting the needs of the customer.
- Making accurate legible written notes of the customer, his needs and the time frame requirements of each enquiry.
- Creating a stimulating environment which makes BMG the preferred supplier to our customers.
- Ensure total participation and create synergy between diverse customer views and intentions.
- Stay within communicated time frames and provide accurate information timeously.
- Maintain a good relationship with customers.
- Communicate requirements to Manager and Product Divisions.
- Pro-active stock planning with Manager and Product Divisions.
- Develop selling skills to maximize sales opportunities and achieve goals.
- Create selling opportunities and overcoming objections.
- Closing the sale.
- Timeously answering of phones.
- Cold calling.
- Cycle meetings and general meetings to be attended punctually and fully prepared.
- All admin functions to be done timeously.
- Living team values and norms.

Requirements:

- Matric / Grade 12
- Valid driver's license
- Fluid Tech, Low-Pressure and High-Pressure product knowledge is essential.
- Knowledge of business operations
- Knowledge of Company policy and procedures

Should you have the necessary skill set, attach a brief CV to: vacancyapplications@bmgworld.net - REF: **"Product Support Officer: M4097"** must be quoted in subject of the e-mail.

NB: All internal applicants are required to complete an IVAF form signed off by line manager prior to submitting application.

Closing date for applications - 15 March 2024

If you have not received notification regarding your application within 2 weeks after closing date, please accept that your application was unsuccessful.



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Quality Components

Technical Expertise

Superior Service

PART OF **EVERY** PROCESS