

Vacancy: BMG World Belting, Gauteng - South Africa Internal Product Support M4013

Closing Date: 20 February 2024



Job objectives/ Principal accountabilities:

To provide product support to our branch network and customers. Handle sales enquiries and expedite these to the benefit of the branch and the Group.

Roles & Responsibilities:

- Effective and efficient customer contact extracting the needs of the customer.
- Making accurate legible written notes of the customer, his needs, and the time frame requirements of each enquiry.
- Creating a stimulating environment which makes BMG the preferred supplier to our customers.
- Ensure total participation and create synergy between diverse customer views and intentions.
- Stay within communicated time frames and provide accurate information timeously.
- Maintain a good relationship with customers.
- Communicate requirements to Manager and Product Divisions.
- Pro-active stock planning with Manager and Product Divisions.
- Develop selling skills to maximize sales opportunities and achieve goals.
- Create selling opportunities and overcoming objections.
- Timeously answering of phones.
- Cold calling.
- Cycle meetings and general meetings to be attended punctually and fully prepared.
- All admin functions to be done timeously.
- Living team values and norms.
- Expedite orders to local suppliers.
- Various admin functions as allocated by the Branch Manager.

Minimum Requirements:

- Matric / Grade 12.
- Valid driver's license.
- Belting product knowledge is essential.
- Knowledge of business operations.
- Knowledge of Company policy and procedures.

Should you have the necessary skill set, attach a brief CV to: <u>vacancyapplications@bmgworld.net</u> – **REF: "Internal Product Support** M4013" must be quoted in subject of the e-mail.

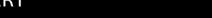
NB: All internal applicants are required to complete an IVAF form signed off by line manager prior to submitting application.

#BePART

Closing date for applications – 20 February 2024

If you have not received notification regarding your application within 2 weeks after closing date, please accept that your application was





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