



**WE ARE
HIRING
VACANCY**

Vacancy: BMG MH Gaskets and Chain, 472 KwaZulu-Natal South Africa
Internal Product Support: Gaskets M4334

Closing Date: 24 May 2024



JOB PURPOSE (KPA):

To develop and grow the sales and market share of BMG's product offering covering Gaskets and associated products by providing support to the BMG branch network and customers. To offer technical advice on new and existing products and applications, monitor the Gaskets market, perform competitor analysis, and identify new market and product opportunities.

Key Objectives/Principles accountabilities:

- Meet sales targets against specific product price lists in accordance with divisional strategy and set budgets.
- Stock management in accordance with company and divisional procedures.
- Provide support to branches and customers through email and telephonic support.
- Identify new customers.
- Follow up on open enquiries.
- Attend technical product and skills development training when required.
- Develop and maintain product literature and marketing material.
- Form and maintain relationships and regular communication with existing suppliers.
- Source new suppliers and products in line with the divisional strategy.
- Organizational effectiveness and supplier analysis
- Assess customer needs and provide a solution.
- Regular communication of market needs to management.

KNOWLEDGE AND EXPERIENCE:

- Matric/Grade 12
- Business and/or technical qualification is advantageous.
- Computer literate essential (Microsoft Word, Excel, Outlook and PowerPoint)
- Knowledge of manufacturing processes
- Product knowledge
- Industry knowledge
- Purchasing knowledge
- Project management knowledge

All internal applicants are required to complete an IVAF form signed off by line manager prior to submitting application.

Email CV's to: vacancyapplications@bmgworld.net – "Internal Product Support: Gaskets M4334" must be quoted in subject of the e-mail.

Closing date for applications –24 May 2024

If you have not received notification regarding your application within 1 week after closing date, please accept that your application was unsuccessful.



#BePART



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