



**WE ARE
HIRING
VACANCY**

Vacancy: BMG Port Elizabeth - 142, Eastern Cape, South Africa

CX Online Rep - V3449

Closing Date: 31 March 2023



Duties & Responsibilities

- Calling on existing and new clients.
- Maintaining and developing customer relationships.
- Enrol existing & potential new clients onto the BMG E-commerce platform.
- Achieving customer visit targets.
- Promoting new products and specials to the customers.
- Achieving sales targets.

Desired Experience & Qualification

- Matric
- A minimum of 2 years BMG sales experience in:
 - Engineering
 - Automotive industries, including general industrial consumables.
- Experience in B2B, B2C and face-to-face selling.
- Target driven, energetic and motivated - a “self-starter” with the initiative
- to plan and execute his/her own work (Strong time management skills).
- Strong telecommunication and sales skills.
- Good administration and communication skills.
- Well presentable, self-motivated, and disciplined.
- Excellent negotiation skills and resilience, the ability to manage rejection.
- Computer literate: Excellent knowledge of Excel, Word, and Outlook.

Should you have the necessary skill set, attach a brief CV to: vacancyapplications@bmgworld.net - REF: V3449

All internal applicants are required to complete an IVAF form signed off by line manager prior to submitting application.

Closing date for applications - 31 March 2023.

If you have not received notification regarding your application within 2 weeks, please accept that your application was unsuccessful.



#BePART



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Quality Components

Technical Expertise

Superior Service

PART OF *EVERY* PROCESS